



# PRICE LIST 2018 Marina Kastela Kroatië

## 4 AND 5 CABIN BOATS

| Boat type / name / year                               | Cabins / Berths | deposit | 21.4 - 5.5. |             | 19.5. - 9.6. |             | 23.6.-14.7 |            |              |             |
|---|-----------------|---------|-------------|-------------|--------------|-------------|------------|------------|--------------|-------------|
|   |                 |         | 1.1.-21.4.  | 6.10.-31.12 | 5.5.-19.5.   | 22.9.-6.10. | 9.6.-23.6. | 1.9.-22.9. | 11.8. - 1.9. | 14.7.-11.8. |
| Hanse 575 - Miss Malin - 2013.                        | 4+1 / 8+2+1     | 2500    | 3500        | 3900        | 4100         | 4550        | 6900       | 7350       | 8100         | 8700        |
| Sun Odyssey 54 DS - Navicula Blue - 2004              | 4+1 / 8+2+2     | 2500    | 1900        | 2020        | 2190         | 2400        | 3050       | 3150       | 3750         | 4250        |
| Sun Odyssey 519 - NN - 2018                           | 5 / 10+2        | 2500    | 2500        | 3300        | 3900         | 4400        | 5120       | 5500       | 5970         | 6350        |
| Bavaria 51 - NN - 2018                                | 5 / 10+1        | 2500    | 2480        | 2650        | 2900         | 3350        | 4100       | 4600       | 5400         | 6050        |
| Elan Impression 50 - Sea eagle - 2015.                | 4+1 / 8+2+1     | 2500    | 2150        | 2380        | 2650         | 2900        | 3980       | 4400       | 5250         | 5900        |
| Bavaria 50 - Tessan - 2005                            | 5 / 10+2        | 2500    | 1700        | 1980        | 2100         | 2250        | 2700       | 2850       | 3550         | 4100        |
| Hanse 495 - Kairos - 2012.                            | 4+1 / 8+2+1     | 2500    | 2050        | 2200        | 2550         | 2800        | 3950       | 4250       | 4720         | 5230        |
| Hanse 495 - Andrey - 2011.                            | 4+1 / 8+1+1     | 2500    | 2050        | 2200        | 2550         | 2800        | 3950       | 4250       | 4720         | 5230        |
| Sun Odyssey 49i - (Ana B., Violeta, Živa) - 2006/2008 | 4 / 8+2         | 2500    | 1550        | 1780        | 1900         | 2150        | 2650       | 2800       | 3250         | 3700        |
| Grand Soleil 46.3 - Flying change - 2004.             | 4 / 8+1         | 2000    | 1300        | 1650        | 1700         | 1850        | 2350       | 2400       | 3050         | 3550        |



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|   |           |      |      |      |      |      |      |      |      |      |
|---|-----------|------|------|------|------|------|------|------|------|------|
| Elan Impression 45 - Lilo -2016                   | 4 / 8+2   | 2000 | 1450 | 1980 | 2200 | 2550 | 3150 | 3300 | 3850 | 4200 |
| Elan Impression 45 - (dm One, Mladena)-2015/2016. | 4 / 8+2   | 2000 | 1450 | 1980 | 2200 | 2500 | 3050 | 3300 | 3700 | 4050 |
| Lagoon 421 - Bellvista - 2011                     | 4 / 8+2+1 | 2500 | n/a  | n/a  | 2850 | 3100 | 4400 | 4750 | 5850 | 6400 |

## 3 CABIN BOATS

| Boat type / name / year         | Cabins / berth | deposit | 21.4 - 5.5. |             | 19.5. - 9.6. |             | 23.6.-14.7 |            |              |             |
|---------------------------------|----------------|---------|-------------|-------------|--------------|-------------|------------|------------|--------------|-------------|
|                                 |                |         | 1.1. -21.4. | 6.10.-31.12 | 5.5.-19.5.   | 22.9.-6.10. | 9.6.-23.6. | 1.9.-22.9. | 11.8. - 1.9. | 14.7.-11.8. |
| Oceanis 473 - Marco Polo - 2004 | 3 / 6+2        | 2000    | 1280        | 1350        | 1540         | 1600        | 2050       | 2150       | 2550         | 3150        |
| Hanse 400 - Mara - 2011         | 3 / 6+1        | 1500    | 1050        | 1350        | 1450         | 1600        | 2180       | 2400       | 2700         | 2960        |
| Elan 40 - dm Two - 2015         | 3 / 6+2        | 1500    | 1200        | 1600        | 1800         | 2000        | 2300       | 2500       | 2700         | 2900        |
| Oceanis 393 - Anita - 2006      | 3 / 6+2        | 1500    | 900         | 980         | 1100         | 1390        | 1800       | 1950       | 2250         | 2500        |
| Elan 384 - Ema - 2006           | 3 / 6+1        | 1500    | 810         | 900         | 980          | 1100        | 1450       | 1650       | 1980         | 2400        |
| Bavaria 36 - Papra - 2011       | 3 / 6+1        | 1500    | 850         | 980         | 1200         | 1350        | 1650       | 1800       | 2350         | 2600        |



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|                           |         |      |     |     |     |      |      |      |      |      |
|---------------------------|---------|------|-----|-----|-----|------|------|------|------|------|
| Oceanis 373 - Dino - 2004 | 3 / 6+1 | 1500 | 650 | 750 | 900 | 1000 | 1490 | 1650 | 1900 | 2190 |
|---------------------------|---------|------|-----|-----|-----|------|------|------|------|------|

## RACE LINE

|                                   |                | 21.4 - 5.5. |            |             | 19.5. - 9.6. |             |            | 23.6.-14.7 |              |             |
|-----------------------------------|----------------|-------------|------------|-------------|--------------|-------------|------------|------------|--------------|-------------|
| Boat type / name / year           | Cabins / berth | deposit     | 1.1.-21.4. | 6.10.-31.12 | 5.5.-19.5.   | 22.9.-6.10. | 9.6.-23.6. | 1.9.-22.9. | 11.8. - 1.9. | 14.7.-11.8. |
| Salona 45 - Beba - 2005           | 4 / 8+1        | 2000        | 1300       | 1450        | 1550         | 1850        | 2100       | 2200       | 2780         | 3290        |
| Salona 44 - Giordano Bruno - 2010 | 4 / 8+2        | 2000        | 1400       | 1800        | 1980         | 2100        | 2720       | 2900       | 3390         | 3710        |

## MOTOR YACHT

|                                       |         | 21.4 - 5.5. |             |            | 19.5. - 9.6. |            |            | 23.6.-14.7   |             |
|---------------------------------------|---------|-------------|-------------|------------|--------------|------------|------------|--------------|-------------|
| Boat type / name / year               | deposit | 1.1.-21.4.  | 6.10.-31.12 | 5.5.-19.5. | 22.9.-6.10.  | 9.6.-23.6. | 1.9.-22.9. | 11.8. - 1.9. | 14.7.-11.8. |
| Pershing 50 - Irbish skipper included | 2500    | 15000       | 15000       | 15000      | 16000        | 16000      | 16000      | 18000        | 18000       |
| Pershing 50 - Irbish skipper included | DAILY   | 1800        | 1800        | 1800       | 1910         | 1910       | 1910       | 2125         | 2125        |
| Pershing 50 - Irbish skipper included | WEEKEND | 5100        | 5100        | 5100       | 5600         | 5600       | 5600       | 6300         | 6300        |



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All prices are in Euros and include VAT

## COMPULSORY EXTRAS

Charter pack (25% VAT included)

|                              |         |
|------------------------------|---------|
| from 32' to 43'              | 190 Eur |
| from 44' to 54'              | 240 Eur |
| from 55' to 60' & catamarans | 350 Eur |

Charter pack for Pershing 50 500 Eur

Charter pack includes:

Final cleaning, WiFi with 5 connections, 1GB per day - upgrades available, 5 litres fuel for outboarder, 2x gas bottles, bed linen, set of towels per person (1 regular + 1 large), rubbish bags, 1 sponge, 2 kitchen paper towels, dish soap, toilet paper (1 per head).

## CREW CHANGES AND CLEANING

|                            |   |
|----------------------------|---|
| Extra cleaning:            | up to 43ft: 130 Eur / above 43ft: 175 Eur (includes bed linen, towels and charter prep)           |
| Crew change:               | 50 Eur - Compulsory only if skipper is changes (Check-in/check-out, Dive check, security deposit) |
| Crew change with cleaning: | up to 43ft: 180 Eur / above 43ft: 225 Eur   |



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## TOURIST TAX

Tourist tax is 7 Kuna per day per person / payable on the spot in cash only.

## AVAILABLE EXTRAS

|   |          |                                  |         |
|---|----------|----------------------------------|---------|
| Skipper (per week – food extra) up to 43ft                | 1050€    | Gennaker (per week) from 51'-60' | 250 Eur |
| Skipper (per week – food extra) 44ft to 53ft              | 1120€    |                                  |         |
| Skipper (per week - food extra) 54ft to 60ft & catamarans | 1190€    |                                  |         |
|   |          | Transfers                        | POA     |
| Chef (per week – food extra)                              | 1050 Eur | Spinnaker                        | POA     |
| Hostess (per week – food extra)                           | 1050 Eur |                                  |         |
|   |          | Damage waiver*                   |         |
| Snorkelling equipment (per person / per week)             | 10 Eur   | from 32' to 43'                  | 190 Eur |
| SUP (per week) - limited availability                     | 130 Eur  | from 44' to 54'                  | 240 Eur |
| Safety net  | 100 Eur  | from 55' to 60' & catamarans     | 350 Eur |
| Gennaker (per week) from 32'-50'                          | 200 Eur  |                                  |         |



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## EARLY CHECK-IN

at 12:30 - 150 Eur  
at 14:30 - 80 Eur

(Limited availability)

## SUPPLIES and SERVICES

|                      |  |
|----------------------|--|
| Gas bottle           | 10 Eur                                 |
| Outboard engine fuel | 8 Eur (5 litres)                       |
| Extra towels         | Large: 5 Eur / Small: 2 Eur            |
| Extra bed linen      | 10 Eur / per person                    |
| Additional internet  | 3GB daily: 35 Eur / 10GB daily: 70 Eur |

## SECURITY DEPOSIT

The security deposit is a refundable deposit paid prior to embarkation by credit card (Master, Visa, Diners, American). Should there be no damage or loss of the yachts equipment then we will return the full amount. During regattas the deposit is twice the normal amount.

## \*DAMAGE WAIVER



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Damage waiver is non refundable amount which should be paid on the spot by credit card or in cash (Croatian Kunas only). When a damage waiver has been paid then it is not obligatory to leave a security deposit.

Damage waiver does not include: cost of fuel, clogged toilet, negligence, vandalism, loss of dinghy, loss of outboard engine, loss of anchor and chain, torn sails (due to negligence). Damage waiver is not available for regatta charters.

## CHECK IN CHECK OUT TIMES

Charter usually begin on Saturday at 17:00h (check-in) and end the following Saturday at 08:30h (check -out), unless otherwise agreed.

We request our guests to return to the base marina by 18h the night before check-out to avoid the risk of late check-out problems and penalties.

## VALID DISCOUNTS

|                                     |                     |
|-------------------------------------|---------------------|
| Early booking discount              | 15% until 1.12.2017 |
| Two weeks discount or repeat client | 5%                  |
| Boat show discount                  | 5%                  |

## PAYMENT TERMS



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Payment of 50% should be made within 8 days of the reservation date with the final balance due 45 days prior to departure. Price listed are gross prices and include VAT.

Payments of available extras in the marina base will be charged in Croatian Kuna.

## CANCELLATIONS

Cancellations must be made in writing, by the signatory who booked the holiday, together with the return of any travel documents.

If the cancellation is made more than 45 days before the departure date, the Company reserves the right to keep the 50% of the total amount.

Cancellations within 45 days of departure are non-refundable

Nereus d.o.o. (Sail Croatia) reserves right to change or amend the price list.

Prices are valid from 02.10.2017.